

## **JONATHAN DENISON CROSS**

Address: 36, Head Street, Halstead, Essex, CO9 2BX.

Telephone: 00 44 1787 479191; or 00 44 773 468 1392 [Mobile].

E=mail: [jonathandenisoncross@talktalk.net](mailto:jonathandenisoncross@talktalk.net).

### **Professional Profile:**

A widely experienced positive professional with 40 years service in the UK Government, following an initial industrial grounding with full hands on approach. Strong interpersonal skills with a large network of EU and international contacts. Broad negotiating skills gleaned both in the UK and overseas. Strong presentational skills and the ability to respond to the audience's needs.

### **Career Summary:**

**1970 - 1973:** Managed small industrial plant for the semi-manufacture of PVC in Yorkshire, This included: staff management/shop floor overseeing; marketing and accounts.

**1973 - 2013:** Civil Servant in UK Government Departments, including DTI (now BIS); Treasury and Cabinet Office. Duties included:

- Personal Secretary in Minister's Private Office;
- Managing the administration of financial support for innovative industrial projects;
- Senior management trainer covering all aspects of staff training across the whole of the DTI;
- Managing UK "Solvit" team dealing with EU procurement remedies;
- 12 years as procurement policy advisor covering EU and international procurement.

Specific Procurement Responsibilities:

- UK delegate for the GPA and UNCITRAL;
- Represented UK at Working Groups in Brussels on drafting the EU procurement directives and EU proposals, such as the current International Procurement Instrument;
- Represented UK at OECD negotiations on integrity in public procurement;
- Made many presentations in the UK and overseas, in particular, on assisting accession countries interested in joining the GPA.